Bangkok Chain Hospital E

Bangkok Chain Hospital Bloomberg BCH TB
Public Company Limited Reuters BCH.BK



Stronger operations, higher earnings

Over the past month, BCH share price is up 4%, beating the SET's +1%; we expect this outperformance to continue on better operations and earnings in 4Q23-2024. We forecast 18% core earnings growth to Bt1.7bn in 2024 (beating the sector average of +11%) driven by ramp-up at new hospitals. We maintain Outperform with a new end-2024 DCF TP of Bt24/share (up from Bt23/share). BCH is our top pick in the healthcare service sector.

Stronger operations in 4Q23. At an analyst meeting yesterday, overall tone was positive. BCH maintains its 2023 revenue target of Bt12.5-13bn, with strong operations continuing in 4Q23 driven by: 1) <u>self-pay</u>: growing revenue from non-COVID-19 services for both Thai and international patients, 2) <u>social security service (SC)</u>: additional payment for high-cost care (RW>2) and higher revenue from a collaborative project with the Social Security Office to provide medical treatment for five complex diseases and 3) lower FX loss at subsidiary *Kasemrad International Vientiane* in Lao PDR after the hospital paid off its entire baht-dominated debt in September.

2024 to be even better. BCH preliminarily targets double-digit revenue growth in 2024, underwritten by: 1) completion of expansion and renovations at existing hospitals over May 2023-January 2025 that will add patient capacity, 2) greater and broader treatment capability - opened *Kasemrad Ari Radiation Oncology Clinic* to serve cancer patients in 3Q24, to add 2-4 *Kasemrad Plastic Surgery Centers*, to expand to a full scope of heart treatment at *Kasemrad Chachoengsao* plus add genomics centers and 3) an increase in revenue contribution from international patients to 20% in 2024 from 17% in 9M23.

Three new hospitals ramping up. Three new hospitals (Kasemrad International Hospital Aranyaprathet, Kasemrad International Hospital Vientiane and Kasemrad Hospital Prachinburi) together reported EBITDA of Bt20mn in 3Q23, improving from Bt15mn in 2Q23. BCH expects the first two hospitals (targeting self-pay patients) to break even at the net profit level by the end-2024 and the last (targeting SC patients) to break even at the net profit level later, within 1.5 years.

Earnings revised up. We raise 2023 core earnings by 7% and 2024 by 6%, with core earnings reaching this year's high in 4Q23 based on steady improvement in operations and lower FX loss. We forecast 18% core earnings growth to Bt1.7bn in 2024 (beating the sector average of 11% growth) based on 7% revenue growth (more conservative than its target) and 27.0% EBITDA margin (from 25.4% in 2023), driven by growing operations at new hospitals. We rate Outperform with a new end-2024 DCF TP of Bt24/share (up from Bt23/share), based on WACC at 6.5% and LT growth at 3%.

Risks. Unpredictable events such as another pandemic that would interrupt patient traffic, intense competition, workforce shortage and regulatory risk.

Forecasts and valuation

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|-----------------------|--------|--------|--------|--------|--------|--------|
| Year to 31 Dec | Unit | 2021 | 2022 | 2023F | 2024F | 2025F |
| Revenue | (Btmn) | 21,405 | 18,827 | 11,897 | 12,681 | 13,492 |
| EBITDA | (Btmn) | 10,377 | 5,151 | 3,019 | 3,421 | 3,716 |
| Core profit | (Btmn) | 6,846 | 4,056 | 1,479 | 1,749 | 1,945 |
| Reported profit | (Btmn) | 6,846 | 3,039 | 1,479 | 1,749 | 1,945 |
| Core EPS | (Bt) | 2.75 | 1.63 | 0.59 | 0.70 | 0.78 |
| DPS | (Bt) | 1.20 | 0.80 | 0.30 | 0.35 | 0.39 |
| P/E, core | (x) | 7.7 | 13.0 | 35.6 | 30.1 | 27.1 |
| EPS growth, core | (%) | 442.3 | (40.8) | (63.5) | 18.2 | 11.2 |
| P/BV, core | (x) | 4.1 | 4.2 | 4.0 | 3.7 | 3.5 |
| ROE | (%) | 62.4 | 29.2 | 10.6 | 11.9 | 12.4 |
| Dividend yield | (%) | 5.7 | 3.8 | 1.4 | 1.7 | 1.8 |
| EV/EBITDA | (x) | 5.3 | 10.5 | 17.8 | 15.5 | 14.0 |
| EBITDA growth | (%) | 296.7 | (50.4) | (41.4) | 13.3 | 8.6 |

(3-month)

| Stock data | |
|--------------------------|-------|
| Last close (Nov 21) (Bt) | 21.10 |
| Target price (Bt) | 24.00 |
| Mkt cap (Btbn) | 52.62 |
| Mkt cap (US\$mn) | 1,497 |
| | |

Tactical: OUTPERFORM

| Beta | L |
|----------------------------|-------------|
| Mkt cap (%) SET | 0.30 |
| Sector % SET | 5.33 |
| Shares issued (mn) | 2,494 |
| Par value (Bt) | 1.00 |
| 12-m high / low (Bt) | 22.2 / 16.6 |
| Avg. daily 6m (US\$mn) | 5.90 |
| Foreign limit / actual (%) | 49 / 9 |
| Free float (%) | 50.0 |
| Dividend policy (%) | ≥ 40 |

| Share performance | | | |
|-------------------|-----|------|------|
| (%) | 1M | 3M | 12M |
| Absolute | 5.0 | 9.9 | 6.0 |
| Relative to SET | 3.9 | 20.4 | 21.8 |

Source: SET, InnovestX Research

2023 Sustainability / 2022 ESG Score SET ESG Ratings AA

| ESG Bloomberg Rank in the sector | |
|----------------------------------|------|
| ESG Score Rank | 3/22 |
| Environmental Score Rank | 2/22 |
| Social Score Rank | 1/22 |
| Governance Score Rank | 5/22 |

ESG comment

BCH has an ESG score that is above sector average. It is clear on its focus on sustainability with committed targets for environmental, social and governance criteria.

Source: Bloomberg Finance L.P.

Analyst

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Source: InnovestX Research



Value proposition

BCH is a leading presence in the healthcare arena and Thailand's largest social security service provider with over 1mn registered persons, accounting for ~7% of total SC insured persons (under Section 33 and Section 39) in Thailand. BCH operates 15 hospitals in a network offering 2,245 registered beds to serve all types of patients, with four hospital groups: World Medical Hospital, Kasemrad International Hospital, Kasemrad Hospital and Karunvej Hospital.

Business outlook

The exceptional high from COVID-19 services in 2021 faded in 2022, pulling BCH's earnings down 41% in 2022 and an expected 63% in 2023. BCH was one private hospital actively involved in providing COVID-19 hospitalizations and we believe its large-scale provision of COVID-19-related services with over 2mn new registered patients during 2020-21 built brand recognition, giving it an opportunity to enlarge its patient base. Over 2023-27, BCH targets to increase licensed beds to ~3,100 beds, a 38% increase from 2022, in areas with potential such as the EEC.

Bullish views Bearish views

1. Large-scale provision of COVID-19-related services built 1. The exceptional high from COVID-19 services in 2021 brand recognition, giving it an opportunity to enlarge faded in 2022, pulling earnings down in 2022-23. patient base.

| Key catalysts | | | |
|----------------------------|---|---------------|--|
| Factor | Event | Impact | Comment |
| Near-term earnings outlook | 4Q23F earnings | +YoY but +QoQ | We expect BCH's core earnings to reach the year's high in 4Q23 based on continuing improvement in operations and lower FX loss. |
| New investments | Opportunity in PPP Pluakdaeng 2 Hospital. | Positive | BCH says it is interested in bidding for a Public Private Partnership (PPP) project, a 200-bed hospital, Pluakdaeng 2 Hospital, under a 50-year Build-Transfer-Operate (BTO) contract as that area's economy and business activity are being sparked by the development of EEC. Bidders have to submit their proposed investment plan and compensation, including minimum guarantee. However, the timeline of this project is unclear. |

Sensitivity analysis

| Factor | Earnings impact | TP impact |
|---------------------------------|-----------------|------------------|
| 1ppt change in hospital revenue | 2% | Bt0.2/share (1%) |



Our view on ESG

BCH is clear on its focus on sustainability with committed targets for environmental, social and governance criteria. The company has set up a Sustainability, Governance and Risk Management Committee to impose sustainability policies as well as enforce and manage sustainability-related matters in the company.

ESG Disclosure Score

| Bloomberg ESG Score | 48.66 (2022) | | CG Rating | g DJSI | SETESG | SET ESG Rating | | |
|---------------------|--------------|-----------|---|--------|--------|----------------|--|--|
| Rank in Sector | 3/22 | ВСН | 5 | No | No | AA | | |
| | | Source: T | Source: That Institute of Directors (IOD) SET | | | | | |

Environmental Issue (E)

- BCH has an energy conservation goal to reduce energy consumption by 0.3% within 2024 (baseline year 2022) by cooperating with affiliated hospitals to operate energysaving projects such as installing more Solar rooftops and replacing inefficient equipment with energy-efficient equipment.
- BCH has a waste reduction goal to reduce waste per patient by 5% within 2024 (baseline year 2022) by cooperating with affiliated hospitals to improve waste management such as encouraging employees to reduce the usage of a single-use package and reduce waste from food.
- BCH has a water conservation goal to reduce water consumption by 0.3% within 2024 (the baseline year 2022) by cooperating with affiliated hospitals to operate water conservation projects such as replacing water taps with automatic water taps in crowded areas.

Social Issue (S)

- In 2022, average employees training hours were 7.6 hours per person that was above its goal of at least 6 hours per person.
- The data of employee engagement is only from the World Medical Hospital. In 2022, employee engagement score was 68.3%, below its target of 70%.
- BCH aims to organize community service at least 100 times per year.

Governance Issue (G)

- BCH acknowledges the importance of supply chain management. BCH has improved supplier code of conduct to be clearer. This Code of Conduct aims to 1) demonstrate BCH's commitment to doing business fairly with partners and 2) impose policies and operating procedures that all classes of suppliers and stakeholders must follow.
- BCH has established anti-corruption policy, anticorruption handbook and whistleblowing and complaint policy to the Board of Directors, Executive Directors and employees for their acknowledgement and strict adherence.
- As of 31 December 2022, BCH has 11 members of the Board of Director, including 6 Executive Directors and, 5 Non-Executive Director. 4 of Non-Executive Directors are Independent Directors (36% of all directors).
- The chairman is not an independent director.
- Major shareholders control ~50% of total issued and paid-up shares.

| EGS Disclosure Score | | |
|---|--------|--------|
| | 2021 | 2022 |
| ESG Disclosure Score | 31.27 | 48.66 |
| Environment | 20.57 | 46.18 |
| Emissions Reduction Initiatives | Yes | Yes |
| Climate Change Policy | Yes | Yes |
| GHG Scope 1 | 0.59 | 1.77 |
| GHG Scope 2 Location-Based | 4.91 | 5.82 |
| Energy Efficiency Policy | Yes | Yes |
| Total Energy Consumption | 9.90 | 11.74 |
| Waste Reduction Policy | Yes | Yes |
| Total Waste | _ | 0.22 |
| Water Policy | Yes | Yes |
| Total Water Withdrawal | 670.18 | 68.28 |
| Social | 18.53 | 45.13 |
| | Yes | Yes |
| Human Rights Policy Consumer Data Protection Policy | No. | No |
| Pct Women in Workforce | 110 | 76.30 |
| Lost Time Incident Rate - Employees | 0.18 | 0.36 |
| , , | 8,597 | 8,877 |
| Number of Employees - CSR Total Hours Spent by Firm - Employee Training | 0,397 | 54,702 |
| Total Hours Spent by Firm - Employee Training | | 34,702 |
| Governance | 54.64 | 54.64 |
| Size of the Board | 12 | 11 |
| Board Meeting Attendance Pct | 94 | 97 |
| Number of Independent Directors | 4 | 4 |
| % Independent directors to total board members | 33 | 36 |
| Board Duration (Years) | | |
| Source: Bloomhera Finance I. P. | | |

Source: Bloomberg Finance L.P.

Disclaimer

Bloomberg ESG Disclosure Scores rate companies on their level of disclosure of ESG data. Bloomberg offers four disclosure scores, for overall ESG, as well as Environmental, Social, and Governance. To review the fully transparent methodology, calculate disclosure scores for any company, and compare a company's scores vs its peers, see ESG Disclosure Score Model in Bloomberg.



Financial statement

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|---|--------|-----|------|-----------|--|
| | Protit | ana | LOSS | Statement | |

| FY December 31 | Unit | 2018 | 2019 | 2020 | 2021 | 2022 | 2023F | 2024F | 2025F |
|----------------------|--------|-------|-------|-------|--------|---------|--------|--------|--------|
| Total revenue | (Btmn) | 8,073 | 8,880 | 8,928 | 21,405 | 18,827 | 11,897 | 12,681 | 13,492 |
| Cost of goods sold | (Btmn) | 5,394 | 6,052 | 5,975 | 10,561 | 12,772 | 8,238 | 8,610 | 9,122 |
| Gross profit | (Btmn) | 2,679 | 2,828 | 2,953 | 10,844 | 6,055 | 3,659 | 4,071 | 4,370 |
| SG&A | (Btmn) | 1,132 | 1,232 | 1,213 | 1,469 | 1,946 | 1,708 | 1,761 | 1,808 |
| Other income | (Btmn) | 109 | 116 | 93 | 129 | 92 | 119 | 127 | 135 |
| Interest expense | (Btmn) | 126 | 131 | 132 | 151 | 156 | 135 | 95 | 65 |
| Pre-tax profit | (Btmn) | 1,531 | 1,582 | 1,702 | 9,352 | 4,045 | 1,935 | 2,342 | 2,631 |
| Corporate tax | (Btmn) | 285 | 286 | 313 | 1,846 | 888 | 387 | 468 | 526 |
| Equity a/c profits | (Btmn) | 3 | 2 | 3 | 2 | 0 | 2 | 2 | 2 |
| Minority interests | (Btmn) | (159) | (163) | (163) | (661) | (118) | (71) | (127) | (162) |
| Core profit | (Btmn) | 1,109 | 1,240 | 1,262 | 6,846 | 4,056 | 1,479 | 1,749 | 1,945 |
| Extra-ordinary items | (Btmn) | (20) | (105) | (33) | 0 | (1,017) | 0 | 0 | 0 |
| Net Profit | (Btmn) | 1,089 | 1,135 | 1,229 | 6,846 | 3,039 | 1,479 | 1,749 | 1,945 |
| EBITDA | (Btmn) | 2,232 | 2,387 | 2,616 | 10,377 | 5,151 | 3,019 | 3,421 | 3,716 |
| Core EPS (Bt) | (Bt) | 0.44 | 0.50 | 0.51 | 2.75 | 1.63 | 0.59 | 0.70 | 0.78 |
| Net EPS (Bt) | (Bt) | 0.44 | 0.46 | 0.49 | 2.75 | 1.22 | 0.59 | 0.70 | 0.78 |
| DPS (Bt) | (Bt) | 0.23 | 0.23 | 0.23 | 1.20 | 0.80 | 0.30 | 0.35 | 0.39 |

Balance Sheet

| Bulance once: | | | | | | | | | |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| FY December 31 | Unit | 2018 | 2019 | 2020 | 2021 | 2022 | 2023F | 2024F | 2025F |
| Total current assets | (Btmn) | 2,549 | 2,967 | 3,538 | 13,541 | 6,835 | 6,758 | 6,843 | 7,585 |
| Total fixed assets | (Btmn) | 9,497 | 10,584 | 12,404 | 11,790 | 11,829 | 11,567 | 11,421 | 11,240 |
| Total assets | (Btmn) | 12,627 | 14,116 | 16,527 | 26,384 | 19,796 | 19,458 | 19,396 | 19,957 |
| Total loans | (Btmn) | 4,690 | 5,468 | 7,232 | 6,956 | 3,870 | 2,870 | 1,870 | 1,382 |
| Total current liabilities | (Btmn) | 1,740 | 2,186 | 5,667 | 7,848 | 3,510 | 3,129 | 2,648 | 2,203 |
| Total long-term liabilities | (Btmn) | 4,346 | 4,759 | 2,946 | 3,979 | 2,599 | 1,870 | 1,382 | 1,382 |
| Total liabilities | (Btmn) | 6,230 | 7,137 | 8,901 | 12,078 | 6,287 | 5,176 | 4,207 | 3,763 |
| Paid-up capital | (Btmn) | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 |
| Total equity | (Btmn) | 6,398 | 6,978 | 7,626 | 14,306 | 13,510 | 14,281 | 15,188 | 16,195 |
| BVPS (Bt) | (Bt) | 2.29 | 2.51 | 2.76 | 5.20 | 4.99 | 5.29 | 5.64 | 6.03 |

Cash Flow Statement

| FY December 31 | Unit | 2018 | 2019 | 2020 | 2021 | 2022 | 2023F | 2024F | 2025F |
|-------------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|
| Core Profit | (Btmn) | 1,109 | 1,240 | 1,262 | 6,846 | 4,056 | 1,479 | 1,749 | 1,945 |
| Depreciation and amortization | (Btmn) | 576 | 675 | 782 | 874 | 950 | 949 | 985 | 1,020 |
| Operating cash flow | (Btmn) | 1,618 | 1,902 | 1,863 | 6,226 | 5,715 | 1,401 | 2,483 | 2,713 |
| Investing cash flow | (Btmn) | 241 | (1,729) | (2,597) | (1,495) | (759) | (648) | (800) | (800) |
| Financing cash flow | (Btmn) | (1,699) | (27) | 886 | (1,185) | (6,878) | (1,707) | (1,841) | (1,426) |
| Net cash flow | (Btmn) | 160 | 147 | 151 | 3,545 | (1,922) | (954) | (158) | 487 |

Key Financial Ratios

| FY December 31 | Unit | 2018 | 2019 | 2020 | 2021 | 2022 | 2023F | 2024F | 2025F |
|-----------------------|------|------|------|------|------|------|-------|-------|-------|
| Gross margin | (%) | 33.2 | 31.8 | 33.1 | 50.7 | 32.2 | 30.8 | 32.1 | 32.4 |
| Operating margin | (%) | 19.2 | 18.0 | 19.5 | 43.8 | 21.8 | 16.4 | 18.2 | 19.0 |
| EBITDA margin | (%) | 27.7 | 26.9 | 29.3 | 48.5 | 27.4 | 25.4 | 27.0 | 27.5 |
| EBIT margin | (%) | 20.2 | 19.0 | 20.3 | 44.1 | 22.2 | 17.2 | 19.0 | 19.8 |
| Net profit margin | (%) | 13.5 | 12.8 | 13.8 | 32.0 | 16.1 | 12.4 | 13.8 | 14.4 |
| ROE | (%) | 18.0 | 18.5 | 17.3 | 62.4 | 29.2 | 10.6 | 11.9 | 12.4 |
| ROA | (%) | 8.8 | 9.3 | 8.2 | 31.9 | 17.6 | 7.5 | 9.0 | 9.9 |
| Net D/E | (x) | 0.6 | 0.7 | 0.8 | 0.2 | 0.1 | 0.1 | 0.0 | (0.0) |
| Interest coverage | (x) | 17.7 | 18.3 | 19.8 | 68.6 | 33.1 | 22.4 | 36.1 | 57.1 |
| Debt service coverage | (x) | 4.8 | 2.8 | 0.6 | 3.3 | 3.6 | 2.7 | 5.9 | 57.1 |
| Payout Ratio | (x) | 53 | 50.5 | 46.7 | 43.7 | 65.6 | 50.0 | 50.0 | 50.0 |

Main Assumptions

| FY December 31 | Unit | 2018 | 2019 | 2020 | 2021 | 2022 | 2023F | 2024F | 2025F |
|------------------------------|------|------|------|------|------|------|-------|-------|-------|
| Revenue breakdown | | | | | | | | | |
| Cash service | (%) | 63.8 | 65.2 | 63.7 | 86.4 | 67.8 | 69.2 | 70.3 | 71.2 |
| Social security service (SC) | (%) | 36.2 | 34.8 | 36.3 | 13.6 | 32.2 | 30.8 | 29.7 | 28.8 |



Financial statement

| Drofit | and | 000 | Statement | |
|--------|-----|-----|-----------|--|

| FY December 31 | Unit | 4021 | 1022 | 2022 | 3Q22 | 4022 | 1027 | 2Q23 | Z02Z |
|----------------------|--------|-------|-------|-------|--------|-------|-------|-------|-------|
| | | 4Q21 | 1Q22 | 2Q22 | | 4Q22 | 1Q23 | | 3Q23 |
| Total revenue | (Btmn) | 6,816 | 7,087 | 5,523 | 3,429 | 2,788 | 2,674 | 2,849 | 3,175 |
| Cost of goods sold | (Btmn) | 2,935 | 3,890 | 3,487 | 3,519 | 1,876 | 1,936 | 1,989 | 2,098 |
| Gross profit | (Btmn) | 3,881 | 3,197 | 2,037 | (90) | 912 | 738 | 860 | 1,077 |
| SG&A | (Btmn) | 411 | 491 | 524 | 420 | 511 | 398 | 495 | 470 |
| Other income | (Btmn) | 24 | 32 | 21 | 27 | 13 | 25 | 28 | 26 |
| Interest expense | (Btmn) | 48 | 48 | 39 | 35 | 34 | 28 | 24 | 30 |
| Pre-tax profit | (Btmn) | 3,445 | 2,690 | 1,495 | (519) | 380 | 337 | 369 | 602 |
| Corporate tax | (Btmn) | 679 | 542 | 319 | (74) | 101 | 70 | 86 | 135 |
| Equity a/c profits | (Btmn) | 1 | 1 | 0 | 0 | (1) | (1) | 2 | 0 |
| Minority interests | (Btmn) | (286) | (120) | (32) | 41 | (8) | (12) | (1) | (27) |
| Core profit | (Btmn) | 2,480 | 2,028 | 1,144 | 499 | 385 | 254 | 300 | 460 |
| Extra-ordinary items | (Btmn) | 0 | 0 | 0 | (902) | (115) | 0 | (16) | (19) |
| Net Profit | (Btmn) | 2,480 | 2,028 | 1,144 | (403) | 270 | 254 | 284 | 441 |
| EBITDA | (Btmn) | 3,725 | 2,972 | 1,769 | (244) | 654 | 603 | 627 | 869 |
| Core EPS (Bt) | (Btmn) | 0.99 | 0.81 | 0.46 | 0.20 | 0.15 | 0.10 | 0.12 | 0.18 |
| Net EPS (Bt) | (Bt) | 0.99 | 0.81 | 0.46 | (0.16) | 0.11 | 0.10 | 0.11 | 0.18 |

Balance Sheet (Btmn)

| FY December 31 | Unit | 4Q21 | 1Q22 | 2Q22 | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 |
|-----------------------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Total current assets | (Btmn) | 13,541 | 15,697 | 12,191 | 9,593 | 6,835 | 5,875 | 5,099 | 4,389 |
| Total fixed assets | (Btmn) | 11,790 | 11,929 | 11,597 | 11,539 | 11,829 | 11,778 | 11,715 | 11,764 |
| Total assets | (Btmn) | 26,384 | 28,688 | 24,842 | 22,500 | 19,796 | 18,803 | 17,925 | 17,268 |
| Total loans | (Btmn) | 6,956 | 6,437 | 5,508 | 5,979 | 3,870 | 2,817 | 2,750 | 1,549 |
| Total current liabilities | (Btmn) | 7,848 | 9,164 | 7,133 | 6,368 | 3,510 | 3,279 | 3,315 | 3,421 |
| Total long-term liabilities | (Btmn) | 3,979 | 2,919 | 2,804 | 2,702 | 2,599 | 1,540 | 1,467 | 390 |
| Total liabilities | (Btmn) | 12,078 | 12,255 | 10,099 | 9,246 | 6,287 | 4,996 | 4,957 | 4,001 |
| Paid-up capital | (Btmn) | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 | 2,494 |
| Total equity | (Btmn) | 14,306 | 16,433 | 14,743 | 13,253 | 13,510 | 13,807 | 12,968 | 13,267 |
| BVPS (Bt) | (Bt) | 5.20 | 6.01 | 5.45 | 4.89 | 4.99 | 5.09 | 4.80 | 4.88 |

Cash Flow Statement (Btmn)

| FY December 31 | Unit | 4Q21 | 1Q22 | 2Q22 | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 |
|-------------------------------|--------|-------|---------|---------|-------|---------|---------|---------|---------|
| Core Profit | (Btmn) | 2,480 | 2,028 | 1,144 | 499 | 385 | 254 | 300 | 460 |
| Depreciation and amortization | (Btmn) | 232 | 234 | 236 | 240 | 240 | 238 | 234 | 236 |
| Operating cash flow | (Btmn) | 3,584 | 2,103 | (836) | 1,463 | 2,985 | 1,264 | 784 | 1,145 |
| Investing cash flow | (Btmn) | (955) | (1,911) | 1,959 | (101) | (705) | (275) | (176) | (124) |
| Financing cash flow | (Btmn) | (427) | (539) | (3,677) | (593) | (2,070) | (1,095) | (1,202) | (1,432) |
| Net cash flow | (Btmn) | 2,202 | (348) | (2,554) | 769 | 211 | (106) | (595) | (411) |

Key Financial Ratios

| FY December 31 | Unit | 4Q21 | 1Q22 | 2Q22 | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 |
|-----------------------|------|------|------|------|--------|------|------|------|------|
| Gross margin | (%) | 56.9 | 45.1 | 36.9 | (2.6) | 32.7 | 27.6 | 30.2 | 33.9 |
| Operating margin | (%) | 50.9 | 38.2 | 27.4 | (14.9) | 14.4 | 12.7 | 12.8 | 19.1 |
| EBITDA margin | (%) | 54.7 | 41.9 | 32.0 | (7.1) | 23.4 | 22.5 | 22.0 | 27.4 |
| EBIT margin | (%) | 51.1 | 38.5 | 27.7 | (14.0) | 14.8 | 13.5 | 13.7 | 19.8 |
| Net profit margin | (%) | 36.4 | 28.6 | 20.7 | (11.8) | 9.7 | 9.5 | 10.0 | 13.9 |
| ROE | (%) | 62.4 | 66.4 | 53.7 | 39.4 | 29.2 | 6.7 | 8.0 | 10.2 |
| ROA | (%) | 31.9 | 35.7 | 29.3 | 20.7 | 17.6 | 4.3 | 5.2 | 6.8 |
| Net D/E | (x) | 0.2 | 0.1 | 0.3 | 0.3 | 0.1 | 0.0 | 0.1 | 0.0 |
| Interest coverage | (x) | 77.0 | 61.9 | 45.7 | (7.0) | 19.1 | 21.8 | 25.7 | 28.6 |
| Debt service coverage | (x) | 4.7 | 3.2 | 2.5 | (0.3) | 1.9 | 1.7 | 1.8 | 2.7 |

Key statistics

| FY December 31 | Unit | 4Q21 | 1Q22 | 2Q22 | 3Q22 | 4Q22 | 1Q23 | 2Q23 | 3Q23 |
|------------------------------|------|------|------|------|------|------|------|------|------|
| Revenue breakdown | | | | | | | | | |
| Cash service | (%) | 85.8 | 79.6 | 54.4 | 64.7 | 67.4 | 66.5 | 66.9 | 68.7 |
| Social security service (SC) | (%) | 14.2 | 20.4 | 45.6 | 35.3 | 32.6 | 33.5 | 33.1 | 31.3 |



Figure 1: Completion of expansion and renovations at existing hospitals over May 2023-January 2025 that will add patient capacity.



Source: Company data and InnovestX Research

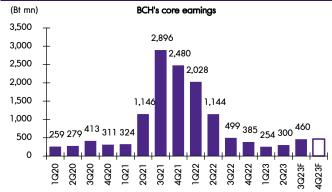
Figure 2: New hospitals are ramping up with lower losses.



Source: Company data and InnovestX Research

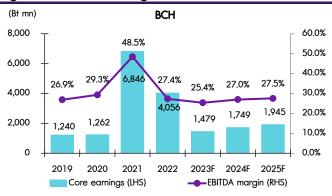


Figure 3: BCH's quarterly earnings



Source: Company data and InnovestX Research

Figure 4: BCH's earnings forecast



Source: Company data and InnovestX Research

Figure 5: Valuation summary (price as of Nov 22, 2023)

| | Rating | Price | Target | ETR | P. | P/E (x) E | | EPS g | rowth (| %) | P/ | BV () | () | RC | E (% |) | Div. Yield (%) | | | EV/EBITDA (x) | | (x) |
|---------|------------|---------|---------|------|------|-----------|------|--------|---------|------|-----|-------|------------|-----|------|-----|----------------|-----|-----|---------------|------|------|
| | | (Bt/Sh) | (Bt/Sh) | (%) | 22A | 23F | 24F | 22A | 23F | 24F | 22A | 23F | 24F | 22A | 23F | 24F | 22A | 23F | 24F | 22A | 23F | 24F |
| BCH | Outperform | 21.10 | 24.0 | 15.1 | 13.0 | 35.6 | 30.1 | (40.8) | (63.5) | 18.2 | 4.2 | 4.0 | 3.7 | 29 | 11 | 12 | 3.8 | 1.4 | 1.7 | 10.5 | 17.8 | 15.5 |
| BDMS | Outperform | 26.50 | 35.0 | 34.3 | 33.4 | 29.7 | 27.5 | 63.0 | 12.4 | 7.9 | 4.7 | 4.5 | 4.2 | 14 | 15 | 15 | 2.3 | 2.3 | 2.3 | 18.6 | 17.0 | 15.5 |
| ВН | Neutral | 222.00 | 258.0 | 18.5 | 35.7 | 26.2 | 24.9 | 302.9 | 36.3 | 5.3 | 9.0 | 7.5 | 6.6 | 26 | 31 | 28 | 1.6 | 2.3 | 2.4 | 23.5 | 17.4 | 16.3 |
| CHG | Neutral | 3.02 | 3.8 | 28.1 | 12.0 | 30.2 | 26.7 | (33.9) | (60.4) | 13.0 | 4.4 | 4.8 | 4.5 | 35 | 15 | 17 | 5.3 | 2.3 | 2.6 | 8.1 | 17.1 | 15.6 |
| RJH | Neutral | 27.75 | 28.0 | 4.5 | 8.1 | 19.7 | 19.4 | 1.7 | (59.0) | 2.0 | 3.6 | 3.4 | 3.2 | 48 | 18 | 17 | 9.0 | 3.6 | 3.7 | 6.2 | 12.5 | 11.9 |
| Average | | | | | 20.4 | 28.3 | 25.7 | 58.6 | (26.8) | 9.3 | 5.6 | 5.2 | 4.8 | 26 | 18 | 18 | 3.2 | 2.1 | 2.2 | 15.2 | 17.3 | 15.7 |

Source: InnovestX Research

Bangkok Chain Hospital PLC



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CG Rating 2023 Companies with CG Rating

Companies with Excellent CG Scoring

7UP, AAV, ABM, ACE, ACG, ADB, ADD, ADVANC, AEONTS, AF, AGE, AH, AHC, AIRA, AIT, AJ, AKP, AKR, ALLA, ALT, AMA, AMARIN, AMATA, AMATAV, ANAN, AOT, AP, APCO, APCS, ARIP, ARROW, ASEFA, ASK, ASP, ASW, ATP30, AUCT, AWC, AYUD, B, BA, BAFS, BAM, BANPU, BAY, BBGI, BBIK, BBL, BC, BCH, BCP, BCPG, BDMS, BEC, BEM, BEYOND, BGC, BGRIM, BH, BIZ, BJC, BJCHI, BKI, BLA, BOL, BPP, BRI, BROOK, BRR, BTS, BTW, BWG, BYD, CBG, CENTEL, CFRESH, CHASE, CHEWA, CHG, CHOW, CIMBT, CIVIL, CK, CKP, CM, CNT, COLOR, COM7, COTTO, CPALL, CPAXT, CPF, CPI, CPN, CPW, CRC, CRD, CSC, CSS, CV, DCC, DDD, DELTA, DEMCO, DMT, DOHOME, DRT, DUSIT, EA, EASTW, ECF, ECL, EE, EGCO, EPG, ERW, ETC, ETE, FE, FLOYD, FN, FPI, FPT, FSX, FVC, GBX, GC, GCAP, GENCO, GFPT, GGC, GLAND, GLOBAL, GPSC, GRAMMY, GULF, GUNKUL, HANA, HARN, HENG, HMPRO, HPT, HTC, ICC, ICHI, ICN, III, ILINK, ILM, IMH, IND, INET, INTUCH, IP, IRC, IRPC, ITC, ITEL, IVL, JAS, JTS, KBANK, KCC, KCE, KEX, KKP, KSL, KTB, KTC, KTMS, KUMWEL, KUN, LALIN, LANNA, LH, LHFG, LIT, LOXLEY, LPN, LRH, LST, M, MAJOR, MALEE, MATCH, MBK, MC, M-CHAI, MCOT, MEGA, MFC, MFEC, MILL, MINT, MONO, MOONG, MSC, MST, MTC, MTI, NC, NCH, NDC, NDR, NER, NKI, NOBLE, NRF, NTV, NVD, NWR, NYT, OCC, OISHI¹, ONEE, OR, ORI, OSP, OTO, PAP, PATO, PB, PCSGH, PDG, PDD, PG, PHOL, PIMO, PJW, PLANB, PLAT, PLUS, PM, POLY, PORT, PPP, PPS, PR9, PR10, PR1M, PSL, PT, PTC, PTT, PTTEP, PTTGC, Q-CON, QH, QTC, RATCH, RBF, RPH, RS, RT, S, S&J, SA, SABINA, SAK, SAMART, SAMTEL, SAPPE, SAT, SBNEXT, SC, SCB, SCC, SCCC, SCG, SCGP, SCM, SDC, SEAFCO, SEAOIL, SECURE, SELIC, SENA, SENX, SFP², SFT, SGC, SGF, SGP, SHR, SICT, SIRI, SIS, SITHAI, SJWD, SKR, SM, SMPC, SMT, SNP, SNP, SNP, SNP, SNP, SPCG, SPI, SPRC, SR, SSC, SSF, SSSC, STA, STC, STEC, STGT, STI, SUC, SUN, SUSCO, SUTHA, SVI, SVT, SYMC, SYNEX, SYNTEC, TACC, TACC, TAC, TCMC, TEAMG, TEGH, TFG, TFMAMA, TGE, TGH, THANI, THCOM, THIP, THRE, THREL, TIDLOR, TIPH, TISCO, TK, TKN, TKS, TKT, TLI, TM, TMC, TMD, TMT, TNDT, TNITY, TNL, TNR, TOA, TOG, TOP, TPBI, TPCS, TPIPL, TPIPP, TPS, TQM, TQR, TRT, TRUE, TRV, TSC, TSTE, TSTH, TTA, TTB, TTCL, TTW, TURTLE, TVDH, TVH, TVO, TVT, TWPC, UAC, UBE, UBIS, UKEM, UP, UPF, UPOIC, UV, VCOM, VGI, VIBHA, VIH, VL, WACOAL, WGE, WHA, WHAUP, WICE, WINMED, WINNER, XPG, YUASA, ZEN

Companies with Very Good CG Scoring

2S, AS, AAI, AIE, ALUCON, AMR, APURE, ARIN, AS, ASIA, ASIAN, ASIMAR, ASN, AURA, BR, BSBM, BTG, CEN, CGH, CH, CHIC, CI, CIG, CMC, COMAN, CSP, DOD, DPAINT, DV8, EFORL, EKH, ESSO, ESTAR, EVER, FORTH, FSMART, FTI, GEL, GPI, HEALTH, HUMAN, IFS, INSET, IT, J, JCKH, JDF, JKN, JMART, JUBILE, K, KCAR, KGI, KIAT, KISS, KK, KTIS, KWC, KWM, LDC, LEO, LHK, MACO, METCO, MICRO, MK, MVP, NCAP, NOVA, NTSC, PACO, PIN, PQS, PREB, PRI, PRIME, PROEN, PROS, PROUD, PSTC, PTECH, PYLON, RCL, SALEE, SANKO, SCI, SCN, SE, SE-ED, SFLEX, SINGER, SKN, SONIC, SORKON, SPVI, SSP, SST, STANLY, STP, SUPER, SVOA, SWC, TCC, TEKA, TFM, TMILL, TNP, TPLAS, TPOLY, TRC, TRU, TRUBB, TSE, VRANDA, WAVE, WFX, WIIK, WIN, WP, XO

Companies with Good CG Scoring

24CS, AMANAH, AMARC, AMC, APP, ASAP, BCT, BE8, BIG, BIOTEC, BLESS, BSM, BVG, CAZ, CCET, CHARAN, CHAYO, CHOTI, CITY, CMAN, CMR, CRANE, CWT, DHOUSE, DTCENT, EASON, FNS, FTE, GIFT, GJS, GTB, GTV, GYT, HL, HTECH, HYDRO, IIG, INGRS, INSURE, IRCP, ITD, ITNS, JCK, JMT, JR, JSP, KBS, KGEN, KJL, L&E, LEE, MASTER, MBAX, MEB, MENA, META, MGT, MITSIB, MJD, MOSHI, MUD, NATION, NNCL, NPK, NSL, NV, OGC, PAF, PCC, PEACE, PICO, PK, PL, PLANET, PLE, PMTA, PPM, PRAKIT, PRAPAT, PRECHA, PRIN, PSG, RABBIT, READY, RJH, RSP, RWI, S11, SAAM, SAF, SAMCO, SAWAD, SCAP, SCP, SIAM, SKE, SKY, SMART, SMD, SMIT, SOLAR, SPA, STECH, STPI, SVR, TC, TEAM, TFI, TIGER, TITLE, TKC, TMI, TNH, TPA, TPAC, TRITN, UBA, UMI, UMS, UTP, VARO, VPO, W, WARRIX, WORK, WPH, YONG, ZIGA

Corporate Governance Report

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The survey result is as of the date appearing in the Corporate Governance Report of Thai Listed Companies. As a result, the survey result may be changed after that date. InnovestX Securities Company Limited does not conform nor certify the accuracy of such survey result.

To recognize well performers, the list of companies attaining "Good", "Very Good" and "Excellent" levels of recognition (Not including listed companies qualified in the "no announcement of the results" clause from 1 January 2022 to 31 October 2023) is publicized.

¹OISHI was voluntarily delisted from the Stock Exchange of Thailand, effectively on September 6, 2023 ²SFP was voluntarily delisted from the Stock Exchange of Thailand, effectively on July 19, 2023

³TCCC was voluntarily delisted from the Stock Exchange of Thailand effectively on August 25, 2023

Anti-corruption Progress Indicator

Certified (ได้รับการรับรอง)

2S, 7UP, AAI, ADVANC, AF, AH, AI, AIE, AIRA, AJ, AKP, AMA, AMANAH, AMATAV, AP, APCS, AS, ASIAN, ASK, ASP, AWC, AYUD, B, BAFS, BAM, BANPU, BAY, BBGI, BBL, BCH, BCP, BCPG, BE8, BEC, BEYOND, BGC, BGRIM, BKI, BLA, BPP, BROOK, BRR, BSBM, BTS, BWG, CEN, CENTEL, CFRESH, CGH, CHEWA, CHOTI, CHOW, CIG, CIMBT, CM, CMC, COM7, COTTO, CPALL, CPAXT, CPF, CPI, CPL, CPN, CPW, CRC, CSC, DCC, DELTA, DEMCO, DIMET, DOHOME, DRT, DUSIT, EA, EASTW, ECF, EGCO, EP, EPG, ERW, ESTAR, ETC, ETE, FNS, FPI, FPT, FSMART, FTE, GBX, GC, GCAP, GEL, GFPT, GGC, GJS, GPI, GPSC, GSTEEL, GULF, GUNKUL, HANA, HARN, HENG, HMPRO, HTC, ICC, ICHI, IFS, III, ILINK, ILM, INET, INOX, INSURE, INTUCH, IRPC, ITEL, IVL, JAS, JKN, JR, JTS, KASET, KBANK, KBS, KCAR, KCC, KCE, KGEN, KGI, KKP, KSL, KTB, KTC, L&E, LANNA, LHFG, LHK, LPN, LRH, M, MAJOR, MALEE, MATCH, MBAX, MBK, MC, MCOT, META, MFC, MFEC, MILL, MINT, MONO, MOONG, MSC, MST, MTC, MTI, NATION, NCAP, NEP, NKI, NOBLE, NRF, LRH, M, MAJOR, MALEE, MAICH, MBAX, MBA, MC, MCOI, MEIA, MFC, MIEC, MINI, MONO, MOONG, MSC, MSI, MIC, MII, NATION, NCAP, NEP, NKI, NOBLE, NRF, NWR, OCC, OGC, OR, ORI, PAP, PATO, PB, PCSGH, PDG, PDJ, PG, PHOL, PIMO, PK, PL, PLANB, PLANBT, PLAT, PM, PPP, PPPP, PPP, PPR9, PREB, PRG, PRINT, CR, PRM, PROS, PSH, PSL, PSTC, PT, PTECH, PTG, PTT, PTTEP, PTTGC, PYLON, Q-CON, QH, QLT, QTC, RABBIT, RATCH, RML, RS, RWI, S&J, SAAM, SABINA, SAK, SAPE, SAT, SC, SCC, SCG, SCGP, SCM, SCN, SEAOIL, SE-ED, SELIC, SENA, SGC, SGP, SIRI, SITHAI, SKR, SMIT, SMK, SMPC, SNC, SNP, SORKON, SPACK, SPALI, SPC, SPI, SPRC, SRICHA, SSF, SSP, SSSC, SST, STA, STGT, STOWER, SUSCO, SVI, SYMC, SYNTEC, TAE, TAKUNI, TASCO, TCAP, TCMC, TFG, TFI, TFMAMA, TGE, TGH, THANI, THCOM, THIP, THRE, THREL, TIDLOR, TIPCO, TISCO, TKS, TKT, TMD, TMILL, TMT, TNITY, TNL, TNP, TNR, TOG, TOP, TOPP, TPA, TPCS, TRT, TRU, TSC, TSI, TSTE, TSTH, TTA, TTB, TTCL, TU, TVDH, TVO, TWPC, UBE, UBIS, UEC, UKEM, UOBKH, UV, VCOM, VGI, VIH, WACOAL, WHA, WHAUP, WICE, WIIK, XO, YUASA, ZEN, ZIGA

Declared (ประกาศเจตนารมณ์)

ACE, ADB, ALT, AMC, ASW, BLAND, BTG, BYD, CAZ, CBG, CV, DEXON, DMT, EKH, FSX, GLOBAL, GREEN, ICN, IHL, ITC, J, JMART, JMT, LEO, LH, MENA, MITSIB, MODERN, NER, NEX, OSP, OTO, PLUS, POLY, PQS, PRIME, PROEN, PRTR, RBF, RT, SA, SANKO, SCB, SENX, SFLEX, SIS, SKE, SM, SVOA, TBN, TEGH, TIPH, TKN, TPAC, TPLAS, TQM, TRUE, W, WPH XPG

24CS, 3K-BAT, A, A5, AAV, ABM, ACAP, ACC, ACG, ADD, AEONTS, AFC, AGE, AHC, AIT, AJA, AKR, AKS, ALL, ALLA, ALPHAX, ALUCON, AMARC, AMARIN, AMR, ANAN, AOT, APCO, APEX, APP, APURE, AQUA, ARIN, ARIP, ARROW, ASAP, ASEFA, ASIA, ASIMAR, ASN, ATP30, AU, AUCT, AURA, B52, BA, BBIK, BC, BCT, BDMS, BEAUTY, BEM, BGT, BH, BIG, BIOTEC, BIS, BIZ, BJC, BJCHI, BKD, BLC, BLESS, BLISS, BM, BOL, BR, BRI, BROCK, BSM, BSRC, BTNC, BTW, BUI, BVG, CCET, CCP, CEYE, CGD, CH, CHARAN, CHASE, CHAYO, CHG, CHIC, CHO, CI, CITY, CIVIL, CK, CKP, CMAN, CMO, CMR, CNT, COCOCO, COLOR, COMAN, CPANEL, CPH, CPR, CPT, CRANE, CRD, CSP, CSR, CSS, CTW, CWT, D, DCON, DDD, DHOUSE, DITTO, DOD, DPAINT, DTCENT, DTCI, DV8, EASON, ECL, EE, EFORL, EMC, ETL, EVER, F&D, FANCY, FE, FLOYD, FMT, FN, FORTH, FTI, FVC, GABLE, GENCO, GFC, GIFT, GL, GLAND, GLOCON, GLORY, GRAMMY, GRAND, GSC, GTB, GTV, GYT, HEALTH, HFT, HL, HPT, HTECH, HUMAN, HYDRO, 12, IFEC, IIG, IMH, IND, INGRS, INSET, IP, IRC, IRCP, IT, ITD, ITNS, ITTHI, JAK, JCK, JCKH, JCT, JDF, JPARK, JSP, JUBILE, K, KAMART, KC, KCG, KCM, KDH, KEX, KIAT, KISS, KJL, KK, KKC, KLINIQ, KOOL, KTIS, KTMS, KUMWEL, KUN, KWC, KWI, KWM, KYE, LALIN, LDC, LEE, LIT, LOXLEY, LPH, LST, MACO, MANRIN, MASTER, MATI, MAX, MCA, M-CHAI, MCS, MDX, MEB, MEGA, METCO, MGC, MGT, MICRO, MIDA, MJD, MK, ML, MORE, MOSH, MTW, MUD, MVP, NAM, NC, NCH, NCL, NDR, NETBAY, NEW, NEWS, NFC, NNCL, NOVA, NPK, NSL, NTSC, NTV, NUSA, NV, NVD, NYT, OHTL, ONEE, ORN, PACE, PACO, PAF, PCC, PEACE, PERM, PF, PHG, PICO, PIN, PJW, PLE, PLT, PMTA, POLAR, POMPUI, PORT, POST, PPM, PRAKIT, PRAPAT, PRECHA, PRI, PRIN, PRO, PROUD, PSG, PSP, PTC, PTL, RAM, RCL, READY, RICHY, RJH, ROCK, ROH, ROJNA, RP, RPC, RPH, RSP, S, S11, SABUY, SAF, SAFARI, SAFE, SALEE, SAM, SAMART, SAMCO, SAMTEL, SAUCE, SAV, SAWANG, SBNEXT, SCAP, SCI, SCL, SCP, SDC, SE, SEAFCO, SECURE, SFT, SGF, SHANG, SHR, SIAM, SICT, SIMAT, SINGER, SINO, SISB, SJWD, SK, SKN, SKY, SLM, SLP, SMART, SMD, SMT, SNNP, SO, SOLAR, SONIC, SPA, SPCG, SPG, SPVI, SQ, SR, SRS, SSC, SSS, STANLY, STARK, STC, STEC, STECH, STHAI, STI, STP, STPI, SUC, SUN, SUPER, SUTHA, SVR, SVT, SWC, SYNEX, TACC, TAN, TAPAC, TC, TCC, TCJ, TCOAT, TEAM, TEAMG, TEKA, TFM, TGPRO, TH, THAI, THANA, THE, THG, THMUI, TIGER, TITLE, TK, TKC, TLI, TM, TMC, TMI, TMW, TNDT, TNH, TNPC, TOA, TPBI, TPCH, TPIPL, TPIPP, TPL, TPOLY, TPP, TPS, TQR, TR, TRC, TRITN, TRP, TRUBB, TRV, TSE, TTI, TTT, TTW, TURTLE, TVH, TVT, TWP, TWZ, TYCN, UAC, UBA, UMI, UMS, UNIQ, UP, UPF, UPOIC, UREKA, UTP, UVAN, VARO, VIBHA, VL, VNG, VPO, VRANDA, WARRIX, WAVE, WFX, WGE, WIN, WINDOW, WINMED, WINNER, WORK, WORLD, WP, YGG, YONG, ZAA

Explanations

Companies participating in Thailand's Private Sector Collective Action Coalition Against Corruption programme (Thai CAC) under Thai Institute of Directors (as of November 1, 2023) are categorised into: companies that have declared their intention to join CAC, and companies certified by CAC

9 Thu, Nov 23, 2023